



GCG Gaming Advisory Services
South East Asia Pty Ltd

COMPANY PROFILE

2022



Grant C. Cheeseman



Scott F. Feeney

DIRECTORS

DIRECTORS

SCOTT FEENEY - Over 27 years experience in SE Asia working for various casinos in the region from 1994 to 1998 and since that time has been involved at an executive level in several SE Asian based gaming businesses including Professional Casino Management, PCM Group, Phoenix Gaming and Gaming Concepts. Has been involved with large-scale projects in the Philippines and Cambodia as well as representing several gaming equipment manufactures as a distributor. Scott has consulted for Spectrum Gaming, Intelligence Macau and Brad Gordon & Associates in several SE Asian gaming jurisdictions. Currently an Executive Director of Gaming Advisory Services and working on the US\$300 million ISOC Neo, Clark, Philippines integrated resort pre-opening services and an upcoming US\$2 billion integrated casino resort in Manila.

scott@gcggamngadvisoryservices.com.au

GRANT CHEESEMAM - Involved with the SE Asian gaming industry since 1996 with over 25 years experience in various senior executive positions then settling into Macau with Las Vegas Sands with gaming operations and project director roles for over 10 years. Grant has an extensive knowledge with large-scale integrated resort set-ups including Venetian, Four Seasons Plaza Mansions, Sands Cotai Central, Sands Macau and Marina Bay Sands. Grant has recently advised for Spectrum Gaming in Japan for two upcoming projects. Since establishing Gaming Advisory Services Grant has been leading the project pre-opening team for two upcoming projects in the Philippines set to open in 2024 and 2025.

grant@gcggamingadvisoryservices.com



David G. Bereczky



Graham S. James

ADVISORS

ADVISORS

GRAHAM JAMES - A casino veteran who has accumulated over 36 years experience in several gaming jurisdictions in Australasia and has held senior executive positions up to Director level. Graham specializes in pre and post opening management and the design of table management systems. Has been directly involved in the opening of five casino property's worldwide both small and large, and has gained valuable experience in set up, training & development and executive management in Cambodia, the Corona Casino & Resort in Vietnam and Wynn Macau, Macau.

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DAVID BERECZKY - A compliance and safety professional who is Internationally certified as Lead Auditor with Exemplar Global (formerly Registrar Accreditation Board and Quality Society of Australasia) in Quality and OHS Management Systems, also qualified in Applied Management and OHS Management. David has extensive experience in casino compliance having applied monitoring, audit and compliance programs across Gaming and Slot Operations, Cage, Count, Vault, Surveillance and Security gained from working with government and public casino operators such as The British Columbia Lottery Corporation and Great Canadian Gaming Corporation of Canada, also the Casinos Austria - Reef Casino and Genting - Burswood Resort Casinos in Australia.

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ASSOCIATE PARTNER

BRETT BRAUDE - Brett is a New York and Washington, DC licensed attorney, who has lived and worked in Greater China for 32 years. Brett serves as Senior Legal Advisor to Intelligence Macau, a market intelligence and investigation firm based in Hong Kong and Macau, and Apache Asia, a merchant bank and transaction advisory firm headquartered in Singapore. Brett served as Asia senior advisor to Spectrum Gaming Group from 2002 until 2012, (a world-leading casino regulatory compliance advisor and planning/development firm) - including cross border regulatory and gaming license advisory work in Singapore, Korea, The Philippines, Macau, Cambodia and Laos, and continues to serve as an advisor to its Asia-based affiliate Spectrum OSO Asia (now renamed as Lyriant Advisors). Brett has played a leading role on the following casino integrated resort projects: Advised Kerzner International / One & Only Hotels on Macau and Asia regional gaming and hotel opportunities, 2003-2006. Advised Bloomberry Resorts / ICTSI on strategic planning, development support, license negotiation and ongoing issues related to the Solaire Casino resort in Manila. Carried out economic feasibility and planning services for multiple casino developers in Cambodia, Philippines (Cebu Emerald and 2 proposed projects in Clark) and Korea. Advised multiple financiers and lenders of major integrated resort and hotel projects in Macau and the region, including Baring Private Equity, Goldman Sachs, SSG Capital, ADM Capital, BAML, Elliott Management, Soros Fund Management, Penta Advisors, and many others. Advised world leading online gaming and lottery technology pioneer Playtech and its affiliate Skywind on cross border transactions and legal issues. In addition to the casino industry, Brett has been advising clients on other complex cross-border transactions for over 25 years, including sensitive government investigations and litigation support projects in the banking, casino integrated resort, property development and securities sectors. He regularly carries out asset tracing and investigation projects on behalf of law firms, insolvency specialists and court-appointed liquidators. In China, Southeast Asia and Korea, Brett has advised on successful complex transactions for Goldman Sachs Special Situations Group, Baring Private Equity, ADM Capital, Tor Capital, Cargill / Carval Investors, international Container Terminal Services Inc., Prudential Eastspring, and the China Asean Economic Cooperation Fund, among others. Brett worked as a corporate finance and transaction lawyer in New York for Bingham (formerly Richards & O'Neil, 1994-1997), and in Bryan Cave's China practice group (1997-2001), before establishing a joint venture in Macau with Antonio Ribeiro Baguinho, Lawyers (2001-2012), as well as co-founding Intelligence Macau to advise casino sector developers, investors and lenders (2008 to present). Brett also serves as a senior advisor to a merchant banking - transaction advisory firm, Apache Asia (Singapore, Hong Kong and The Philippines), which is an affiliate of Asia Pacific Investment Advisors (2015 to the present). Brett is conversationally fluent in Mandarin. He is a graduate of Cornell University and University of Virginia Law School, and is a registered attorney in New York and Washington D.C.

brett.braude@intelmacau.com

ABOUT

Gaming Advisory Services, established in October 2020, is an Australian based company with the executive team located in Australia and SE Asia. We offer a team of Advisers well versed in their area of expertise within the pre-opening development stages of casinos and integrated resorts. We offer a complete range of planning, pre-opening development, post-opening management and operations. We also distribute a broad range of gaming equipment from Abbiati Casino Equipment, Jade Gaming and EmpireAutomation as well as general tables games equipment with our partners in Thailand and China servicing the SE Asian casinos.

Our Directors Grant Cheeseman and Scott Feeney have worked in the SE Asian gaming market since the mid-1990's and together with our Advisors and equipment partners, we offer comprehensive services and products packages well suited to the region.

ADVISORY SERVICES - We offer a range of services to casinos throughout SE Asia. Expert in casino pre-opening planning such as business plans, feasibility studies, gaming development plans, as well as pre-opening project development (set-up), management and operations.

PRODUCTS - We distribute the Abbiati Casino Equipment range of Made in Italy casino equipment. Well known in the region, we have supplied Abbiati Casino Equipment to over 30 casinos with various ranges of currency equipment, roulette equipment, floor-wide displays and accessories. (www.abbiati.com) We also supply a range of furniture products Made in Thailand including gaming tables, chairs, slot bases and pit stands. Our partners including EmpireAutomation and Jade Gaming which round out the product range.



ADVISORY SERVICES

STAGE 1 - Gaming Development Planning

Gaming Advisory Services offer a comprehensive range of reports that a casino developer will require before the pre-opening and construction phases. These reports prepare developers for the decision to proceed with the project based on the cost and profit analysis.

- Feasibility Study
- Business Plan
- Gaming Assessment Plan
- Gaming Development Plan
- Financial Budgets
- Marketing Plan

Selected Clients: Millennium Pan Asia | ISOC Land | Tianjin Union Group | Tiger Palace | Spectrum Gaming | Emperor Group | Intelligence Macau | Mantera Group

ADVISORY SERVICES

STAGE 2 - Pre-Opening Gaming Project Development Services

After the Gaming Development Planning (Stage 1) has been completed we move to the Pre-opening Services Agreement (PSA) (Stage 2) which allows the developer to have a firm fixed price agreement for the proposed period of time, for example three years for a typical 2-3 hotel with casino project. The PSA includes all the services required once the land and license has been secured. We typically are involved with the Architect and Designers selections process, the master planning, schematic design and the gaming project development services through to the opening day. Our team of Advisors take away the potential issues of hiring full time employees only to see possible delays, budget overruns and timelines push out. With a fixed price PSA you can be assured of taking the worry away from the invariable budget issues to focusing on the development itself, the marketing and branding, to hit the ground running. One Service, One Price.

- Pre-opening Gaming Project Development
- Pre-opening Gaming Project Management

Selected Clients: Naka Entertainment | Millennium Pan Asia | ISOC Land | Tiger Palace Resort | Whitesands Samoa | Mantera Group

ADVISORY SERVICES

STAGE 3 - Post Opening Casino Management

We have been involved in several management contracts. Here we have a team manage the casino operations on behalf of the owner. Generally, a three-year agreement, we conduct the day-to-day operations of the casino and provide input into the various related marketing, hotel, F&B, and other departments important to the success of the integrated resort.

- Management Services
- Owner Advisor
- Owner Representative

Selected Clients: Golden Crown Casino | Tropicana Hotel & Resort | Allure Resort | Victoria Entertainment Resort | Subic Diamond Casino | Pailin Flamingo Casino | Whitesands Samoa | ST Vegas | Fulbari Resort



Solaire Manila
Sub-Contracted Pre-opening Gaming Services



Philippines
Pre-opening Services



Philippines
Pre-opening Services



Tiger Palace Resort
Pre-opening Gaming Services



Tianjin Union Group
Feasibility Study, Business Plan



TBA
Pre-Opening Services



PRODUCTS

TABLE GAMES EQUIPMENT

We offer a range of general tables games equipment Made in Thailand. We have made over 3,000 gaming tables since 1998. Our high-end gaming tables have a core price for the basic construction starting at US\$2,200 then you simply add the options that you require such as cut outs, cupboards, fans, USB, data and electrical points, then just add your material finishes which include a large selection of Marbon, Corian, brass, leather, detachable panels and hard wood veneers and solid wood features. We also offer various accessories to choose from in our 'Made in Thailand' range as well as a selection of gaming products from our partners in Australia and SE Asia.

Gaming Tables | Chairs | Pit Stands | Card Cabinets | Accessories |
Training Tables | Layouts | Slot Bases | Slot Stools

Training Tables - Made In Thailand

We have a range of basic training tables in metal that fold away and can be stored on dedicated racks. (2-4 per rack). The Baccarat, Roulette and Blackjack tables come with a layout and float tray, from US\$850 for orders of 6 or more. Production is generally 6 tables in one month up to 20 tables in two months. Once training is complete simply fold the tables, place on the dedicated storage rack and roll away allowing your training space to be used for other purposes.

Slot Machine Bases and Stools

We offer a simple range of slot machine products that cover the essentials. We have produced over 7,000 slots bases and slot stools in our 4,000 sqm. facility in Thailand. Our bases are made in metal with any finish as required such as powder-coat, laminate and quartz based marbons. Each slot base and slot stool are custom built to your design.

Casino Management Systems - Jade Gaming

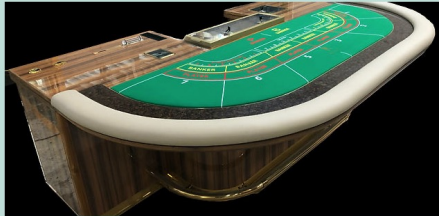
We partner with Jade Gaming for the casino management software using Novamatic MyACP. MyACP is a modular casino management system, launched in 2001, that can be ideally adapted to meet the requirements of discerning casino operators and most international gaming regulations. The flexible system is highly suitable for small arcades as well as large casino operations. Thanks to its innovative and user-friendly design, almost 1,200 gaming locations in more than 25 countries already trust this powerful tool. We also partner with Jade for slot machines and machine parts.

Surveillance Systems - EmpireAutomation

Our partner EmpireAutomation, has completed over 30 major projects in SE Asia, several on behalf of the GCG Gaming Advisory Services team. EmpireAutomation, based in the Philippines, has successfully designed, installed, and maintained customised integrated security-management systems for clients in over 15 countries. Their list of successful projects includes 40 casino establishments, multiple cruise ships and several large "high-tech" industrial complexes throughout the Asia Pacific region and globally. Projects include Solaire Manila, Star Cruises, Emerald, NuStar, Marina Bay Sands and Tiger Palace.



Baccarat



Baccarat - VIP



Baccarat



Baccarat



Blackjack



Baccarat



Baccarat
Foldaway Metal Table



Blackjack
Foldaway Metal Table



Roulette
Foldaway Metal Table



Blackjack



Blackjack



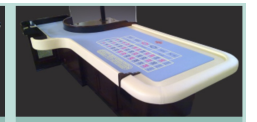
Sic Bo



Roulette



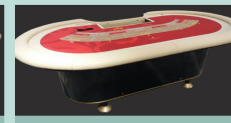
Roulette



Roulette



Roulette



Baccarat



Baccarat

DISTRIBUTION



Authorized Distributor – ABBIATI CASINO EQUIPMENT

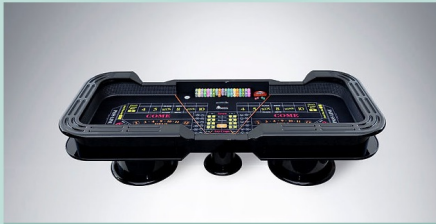
Made in Italy means the highest level of quality. Each product is crafted by hand with the attention to detail only the Italians know how to do. Their product range includes chips, plaques, jetons, roulette wheels, roulette displays, floor-wide displays with baccarat software, gaming tables, chairs and accessories.

The Abbiati Company is privately owned by the Abbiati family and is based in Turin, Italy. Abbiati Casino Equipment has been in business in excess of 30 years and has had its professional articles for Casinos since 1976. Abbiati has built up an international reputation and client base with almost every country and city that offers legalized gaming.

The company is on two sites within 50 meters from each other; one housing Office, Show Room and Production facilities and the other is used for assemblage and storage; with the option of expansion on both sites. Abbiati Casino Equipment's main business is manufacturing and supplying Casino based equipment as used in live gaming: Roulette Wheels, Tables, Value Chips, Plaques and Jetons and all styles of gaming table layouts together with technical back up of full CAD design and technical services.



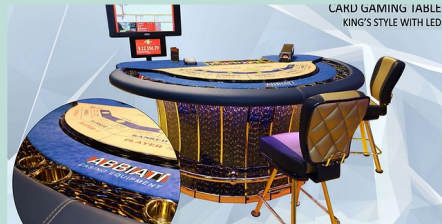
Blackjack



Craps



Gaming Tables



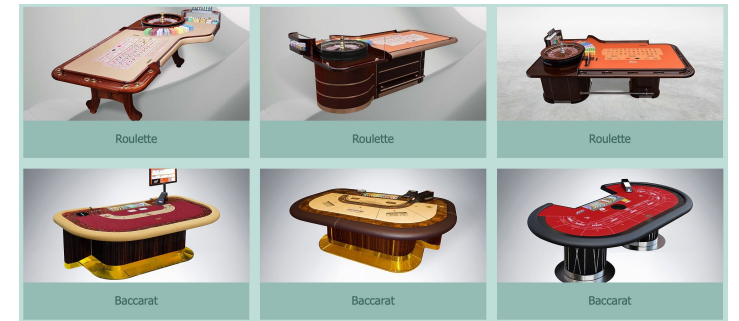
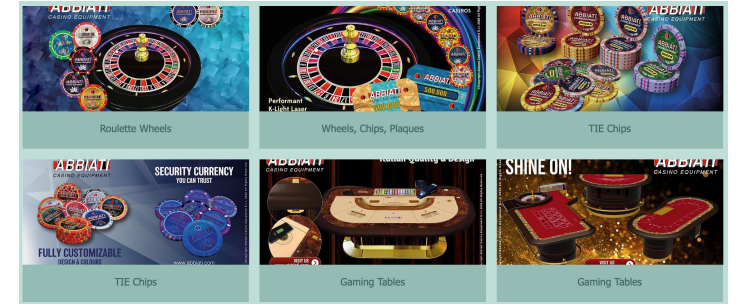
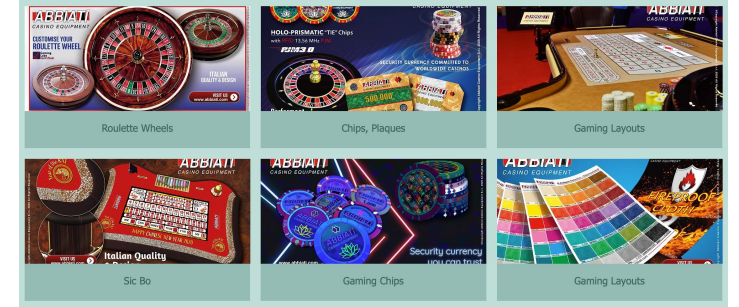
Blackjack



Baccarat



Roulette



CASINO EQUIPMENT CASINO EQUIPMENT CASINO EQUIPMENT CASINO EQUIPMENT

HOLO-PRISMATIC "TIE" Chips
with **RFID 13,56 MHz P3M**

POWERED BY **P3M3.0**

SECURITY CURRENCY COMMITTED TO
WORLDWIDE CASINOS

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Performant

ABBIATI CASINO EQUIPMENT
500,000

ABBIATI CASINO EQUIPMENT
500,000

Chips, Plaques

ABBIATI CASINO EQUIPMENT

Security currency
you can trust

Gaming Chips

ABBIATI CASINO EQUIPMENT

SECURITY CURRENCY
YOU CAN TRUST

FULLY CUSTOMIZABLE
DESIGN & COLOURS

TIE Chips

ABBIATI CASINO EQUIPMENT

TIE Chips



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